

# The adoption and diffusion outcome prediction tool

## Adoption report for:

Flock recording app - Sheep Ireland

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Sheep farmers in Ireland

For more information about ADOPT contact adopt@csiro.au















# **Project Details**

**MODEL** 

Standard agriculture

YOUR INNOVATION

YOUR POPULATION

# Adoption Level

TIME TO NEAR-PEAK ADOPTION LEVEL (years)

PEAK ADOPTION LEVEL (percent %)

# Predicted adoption levels

IN 5 YEARS FROM START

IN 10 YEARS FROM START

TIME TO 50% OF PEAK ADOPTION (years)

NOTES: The predictions of Peak Adoption Level and Time to Peak
Adoption Level are numeric outputs that are provided to assist
with insight and understanding and like any forecasts should be
used with caution. Time to Near Peak Adoption represents the
time to 99% of the maximum predicted adoption level.

# Adoption level S-Curve

The following chart shows how the level of adoption in the relevant population of farmers changes over time.

# Yearly Adoption Levels

Year	Adoption %
1	0
2	0
3	0
4	1
5	1
6	2
7	3
8	3
9	4
10	4
11	5
12	5
13	5
14	5
15	6
16	6

(Peak Adoption)

## Changing the adoption levels

Many of the factors can be changed by activities such as extension. Based on the data entered, the ADOPT model suggests that changing the following factors would have the biggest effect on adoption.

#### Changing the peak adoption level

#### MOST SENSITIVE QUESTION

#### YOUR RESPONSE



Profit benefit in years that it is used

No profit advantage or disadvantage in years that it is used

To what extent is the use of the innovation likely to affect the profitability of the farm business in the years that it is used?

#### STEP UP RESPONSE

#### STEP DOWN RESPONSE

Small profit advantage in years that it is used

Small profit disadvantage in years that it is used

#### Changing the time to peak adoption level

#### MOST SENSITIVE QUESTION

#### YOUR RESPONSE



Relevant existing skills & knowledge

A majority will need new skills and knowledge

What proportion of the target population will need to develop substantial new skills and knowledge to use the innovation?

#### STEP UP RESPONSE

#### STEP DOWN RESPONSE

About half will need new skills and knowledge

Almost all need new skills and knowledge

# Sensitivity Analysis

The following charts show the effects on Peak Adoption Level and Time to Peak Adoption of single step changes up and down for all questions.

Peak level, sensitivity analysis

KEY STEP UP STEP DOWN

Time to peak, sensitivity analysis

KEY STEP UP STEP DOWN

# S-Curve Sensitivity

The following chart shows how the S-Curve is predicted to change when a single step change is made to the most sensitive question(s) with respect to Peak Adoption Level

KEY ORIGINAL LEVEL STEP UP STEP DOWN

The following chart shows how the S-Curve is predicted to change when a single step change is made to the most sensitive question(s) with respect to Time to Near Peak Adoption.

KEY ORIGINAL LEVEL STEP UP STEP DOWN

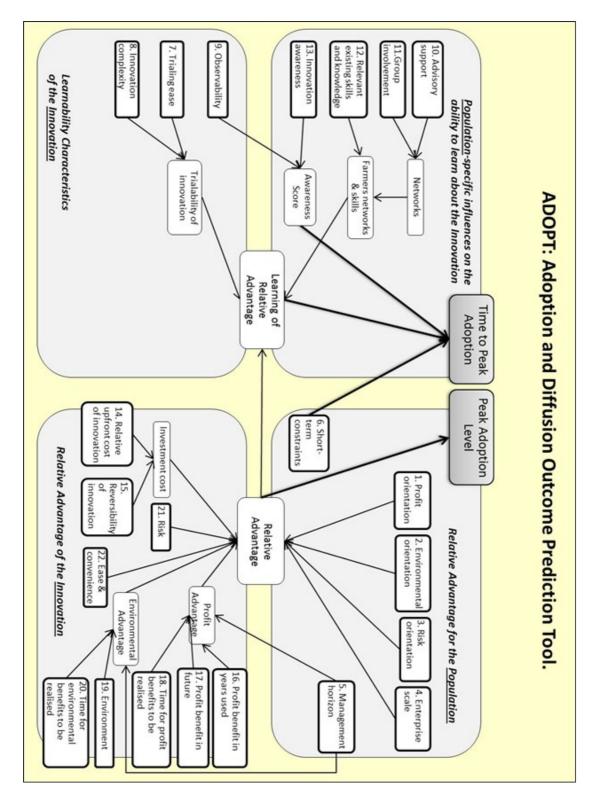
# Responses

Question	Response	Reasoning
Relative Advantage for the Population		
1. Profit orientation	A majority have maximising profit as a strong motivation	
2. Environmental orientation	A minority have protection of the environment as a strong motivation	
3. Risk orientation	About half have risk minimisation as a strong motivation	
4. Enterprise scale	Almost none of the target farms have a major enterprise that could benefit	
5. Management horizon	A minority have a long- term management horizon	
6. Short term constraints	About half currently have a severe short-term financial constraint	
Learnability Characteristi	cs of the Innovation	
7. Trialable	Moderately trialable	
8. Innovation complexity	Difficult to evaluate effects of use due to complexity	
9. Observability	Very easily observable	
Learnability of Population	ı	
10. Advisory support	A minority use a relevant advisor	
11. Group involvement	A minority are involved with a group that discusses farming	
12. Relevant existing skills & knowledge	A majority will need new skills and knowledge	
13. Innovation awareness	A minority are aware that it has been used or trialed in their district	

Relative Advantage of the Innovation		
14. Relative upfront cost of the project	Minor initial investment	
15. Reversibility of the innovation	Very easily reversed	
16. Profit benefit in years that it is used	No profit advantage or disadvantage in years that it is used	
17. Future profit benefit	No profit advantage or disadvantage in the future	
18. Time until any future profit benefits are likely to be realised	Not Applicable	
19. Environmental costs & benefits	No net environmental effects	
20. Time to environmental benefit	Not Applicable	
21. Risk exposure	No increase in risk	
22. Ease and convenience	Small increase in ease and convenience	

ADOPT can be cited as: Kuehne G, Llewellyn R, Pannell D, Wilkinson R, Dolling P, Ouzman J, Ewing M (2017) Predicting farmer uptake of new agricultural practices: A tool for research, extension and policy, Agricultural Systems 156:115-125 https://doi.org/10.1016/j.agsy.2017.06.007

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